

Welcome to the second Industry Leaders Fund newsletter for Grant recipients.

In this newsletter you can read:

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- A couple of thoughts
- Holden's Closure
- Exciting Business Opportunity
- ILF Grantee Network update
- news of some award recipients,
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INDUSTRY LEADERS FUND CHRISTMAS MESSAGE AND NEWS

Another year has passed and Industry Leaders Fund have made significant achievements. The ILF has doubled the value of its awards and increased the number by a huge 78% in 2013 compared with the previous year. We launched the grantee network and thanks to your participation it has been a great success. We are very pleased with the sharing of ideas, contacts and employment opportunities already generated by the network.

At the awards night ILF Honorary Chairman, Colin Peters, announced the establishment of the 'Chairman's Foundation', enabling individuals and businesses to make contributions that will enable more grants to more deserving applicants over the very long term. We are inspired by what you, our grantees, are doing and can achieve for South Australia and we hope that by establishing the foundation this will contribute additional capacity to allow more and bigger grants in the future.

At the ILF AGM there was strong interest in membership of the Board and as a result there are two new members of the Board, Chris Stathy and Mark Canny. Both have a long and successful career in industry and were senior office bearers of the SA Council of the Australian Industry Group or its predecessor organisation. We look forward to their contribution to the ongoing success of the ILF.

Standing down after many years of valuable service are Sue Fraser and David Wilson. Col Peters thanked them both for their contribution to the formation of the ILF. The entire Board echoed those sentiments and I wish to be recorded as thanking both of them for their contribution to the ILF and for their personal guidance to me as CEO.

It has been a big year for the ILF and YOU our grantees have also achieved much throughout the year.

A COUPLE OF THOUGHTS

- A really important thing at this time of the year is to reflect on what has been achieved, to take time to celebrate the successes and to plan forward so next year will be even better. The ILF Board will be holding a strategic planning session in February 2014. If you have any brilliant ideas for the ILF please let me know.
- A grade leaders appoint A+ members to their team. B grade leaders appoint B- subordinates to their workforce. C grade leaders appoint D- employees at their workplaces.

EXCITING BUSINESS OPPORTUNITY

If you are seeking inspiration then a visit to the University of Adelaide Institute of Photonics and Advanced Sensing will be guaranteed to deliver. I personally took the tour on the 4th December and was amazed at the things that they are doing, impressed by their desire to see their research commercialised and their willingness to partner with industry. Amongst their current partners are highly successful organisations including BAE and Maptek. The Institute specialises in laser applications with a focus on sensing. They manufacture their own glass with specified quantities of nano particles which allow the glass fibres to respond differently to different materials when lit by a laser. They can penetrate the fibres with miniscule tubular holes that can contain minimal amounts of certain elements which also allow the light to perform in a different way. All of this allows for highly accurate sensing. Industries that immediately come to mind with many potential opportunities are water quality, medical applications, mineral sensing, explosives detection, food quality etc. Bearing in mind I am non technical there is a lot more to this than I can describe and the applications are likely to be much wider than I can imagine. We are considering arranging a group visit in 2014 and would appreciate hearing of your interest.

HOLDEN CLOSURE

With the closure of Holden's there will be a lot of comments about how the government has to help and what will we do now. One thing is certain in my mind; the only way to recover is through strong industrial leadership. You are the ideal people who can provide it for South Australia. Your contribution can be direct and also through helping us find the best possible applicants for the 2014 round of awards. Please go to it with vigour. I am happy to provide whatever assistance I possibly can.

ILF GRANTEE NETWORK

The ILF Grantee Network was launched in April 2013 at a cocktail function with BankSA MD, Jane Kittel as the keynote speaker. The volunteer committee, chaired by Anthony Kittel, was formed shortly afterwards and has launched into its role with great energy. They very quickly arranged a function in August addressed by ANZ State Chairman, Jane Yuile. Next year they have arranged functions on 2 April 2014 when Raymond Spencer, EDB Chair will be the keynote speaker, followed by Seeley International Chairman, Frank Seeley AM on 6 August. Both functions will start at 6pm for two hours in case you have not yet diarised them. The ILF Honorary Board members have been invited to the 2 April function.

We look forward to seeing you there.

AWARD RECIPIENT NEWS

This section has been compiled from information sourced from newspapers, media and conversations. If you have news about yourself or another Grantee please let me know so it can be included in future ILFGN newsletters.

Anthony Kittel (2010) completed the third and final module of the Harvard Owner President Management (OPM43) Program in March 2013 and celebrated by inviting his family to the

graduation ceremony followed by a holiday to exotic parts of the world including Brazil. Hopefully they felt he had adequately repaid the lost family time while he was absent in the lead lined Harvard bunker. REDARC continues to grow and be recognised by winning fast growth awards. Anthony won the EY Technology Entrepreneur of the Year Award for the Central Region and is also in demand for various industry leadership roles including a recent appointment as Chair of the new Southern Adelaide Industry Leaders Group.

Christine Stock (2010) continues to make a good recovery after significant surgery and associated treatment for cancer in 2011. As always our thoughts are with you, Christine.

Jock Duncan (2011) who decided in 2012 that his future career advancement will be best served by studying his Electrical and Electronics degree at the University of Adelaide full time has been expanding his horizons in Prague this year.

Ben Bryant (2011) has been promoted to International Brand Development Director- Asia by Pernot Ricard. The job takes him to Hong Kong, a move that Ben says is temporary until the children reach school age and then we can expect to see him back in SA.

Cam Schubert has concluded that balancing family life with young children without parental support against the travel commitments of consulting in the mining industry is a huge challenge. Sadly he has announced he is planning to relocate closer to family support in Queensland. Cam previously successfully met the challenge of setting up the Kanmantoo Copper mine on a low budget with second hand plant of varying degrees of reliability. We are sorry that Cam is leaving us and hope he will be back to set up more mines when the mining boom does actually hit SA.

Dr Michael Riese (2012) has found new employment at Cold Logic with Eddie Lane (2012). Seems both players won a prize in that game.

Richard Sims(2012) has, thanks to lessons learned at Mt Eliza, been making the hard decisions that will lead to improved productivity, long term sustainability and continued growth for Robern Menz. The benefits are already showing with FoodSA prizes being awarded in November for the new Buy SA Consumer Award and as entrants to the Hall of Fame. Just in time for Christmas Richard and the Robern team have released white Fruchocs and a recipe to their web-site to turn the white Fruchocs into a delicious cocktail. Bing Crosby would have sung his famous Christmas even better if this had been around in those days.

Kelly Keates (2012) doubled turnover in the first quarter of the new financial year after returning from Harvard in May 2013. In a continuing tough market that is a phenomenal achievement. Congratulations Kelly. With results of that magnitude ILF wonders how long it will be until you are a guest lecturer at Harvard.

Rick Candy is getting distinction level results in the Graduate Certificate of Management at UniSA. He has joined the lean management practitioners speaking circuit with one seminar completed and a second booked for 2014. Not bad for a boy from the country.

David Heaslip (2012) has not let the grass grow under his feet since completing his courses at Mt Eliza almost before we awarded the grants in 2012. Not satisfied with one takeover this decade of Liquitek in Sydney, David moved on Priority Engineering Services at Edinburgh Parks in September

this year, saving at least 15 jobs in the process. As if that is not enough he accepted the appointment as President of the SA Branch Council of Australian Industry Group in October 2013. Congratulations on these achievements. The ILF likes to think the speed of your advancement is testament to the value of the leadership courses we helped you attend.

Marc Allgrove (2012) after kicking some big goals has decided that the pleasure of leading Chapel Hill is something he would prefer to leave to others. He is taking a well earned break which we expect with a man of his talent and contacts might not last too long. If you are feeling envious of a man having a break you could put yourself out of misery by ensuring he hears about lots of good opportunities. He can be contacted on 0448 671 815.

Peter Cox (2013) has been busy cleaning up at the FoodSA awards (Business Development award and an Innovation Award) and the Royal Show where the quality of his Gelista products grabbed the judge's attention. He also opened a new factory at 22 Forster Street, Ridleyton in October. They have factory door sales there so if you are driving along South Road I can recommend dropping in for a friendly welcome and some awesome flavours.

John Scott (2013) has already completed his Mt Eliza course and tells the ILF that he has noticed a real and positive difference in his approach to business. Clearly he is a fast mover and we will watch with bated breath to see if he will translate his improved capability to business expansion at the same rate as David Heaslip or double turnover like Kelly. We suspect he will be doing well in the auto industry if he manages to tread water.

Steven Todd is applying his AICD knowledge extensively at Scan Conversion Services to improve productivity and governance. In addition he will be sharing his AICD knowledge into the community through Board membership of Community Transitions, an NFP that is looking to proactively assist those at risk from committing the crimes that lead them to prison.

Richard Inwood (2013) achieved, since his grant was awarded, the first export order to India for Tindo. Well done Richard. Let's hope there will be many more orders. I am told there is a lot of interest in the commercial market for the quality that Tindo offers.

Jeremy Hawkes (2013) attended the Shinka Management/AI Group lean manufacturing tour of Japan in November and reports there have already been process improvements at Bowhill Engineering. To ensure he focused purely on the learning opportunities Bowhill paid for Jeremy to be supervised full time on the tour by his wife, Jodie. Jeremy reports that having two from the same company multiplied the benefits. If you are not sure what Bowhill does and are crossing the Keswick Bridge, take a look south at the footbridge next to the new Keswick Station. My question is how did they get that from Bowhill to Keswick. Media interest demonstrates that Jeremy is well known in the Murraylands area and in the business world in general. His grant and the trip have been the subject of articles in the Murray Valley Standard and in the latest issue of the In-Business Magazine. In both articles Jeremy ensured the ILF was mentioned prominently. Thank you Jeremy.

Alf Ianiello completed the final (for him) module of the Wharton Global CEO program at Sao Paulo in November. He tells me the program was an excellent experience that is making a real difference to his career performance and at Detmold. He was accompanied on this module by Shane Kelly who was attending his first module. Although they were not in the same tutorial group by being together at the course did enable them to compare notes about how to apply the lessons in South Australia. How did they come to be on the same module you might ask? Well Alf was unable last year to attend what is the first module and because of the extenuating circumstances Wharton allowed him to join at module 2, so he did module 1 at the end.

Nigel Godde continues to work for the Big Dutchman in Beijing and has offered to assist anyone looking to set up business links there. Local Aussie on the ground in Beijing could be very helpful. Contact details are available from the ILF now and will be in the Network Directory once it is released.

KEY DATES FOR 2014- DIARISE NOW

Date/Time	Event	Location
2 April 2014, 6pm to 8pm	ILFGN Cocktail Function, Guest Speaker- Raymond Spencer	KPMG, 151 Pirie Street, Adelaide
13 May 2014, 6pm to 8pm	Potential ILF grant applicant information evening with educational institutions present	AI Group function rooms, 45 Greenhill Road Wayville
6 August 2014, 6pm to 8pm	ILFGN Cocktail Function, Guest Speaker, Frank Seeley AM	TBC
15 September, 5.30pm to 7.30pm TBC	ILF awards Ceremony	TBC

CHRISTMAS WISHES

On behalf of the ILFGN Committee and the ILF Board, Anthony and I respectively wish you and your families a wonderful Christmas and our best wishes for a prosperous, successful and happy 2014.