

SA SME secures export opportunities with German naval company



REDARC's factory floor in Lonsdale, South Australia.

MARITIME AND UNDERSEA WARFARE

|
22 NOVEMBER 2017

A South Australian advanced manufacturing SME has signed a memorandum of understanding (MoU) with a German naval navigation systems integrator to partner for future Australian naval projects.

SA's REDARC Electronics and Germany's Raytheon Anschütz MoU, which followed in-depth market testing by Raytheon Anschütz, expands on REDARC's involvement in the defence sector.

While the MoU initially covers key integration activity for Raytheon Anschütz's integrated navigation and bridge systems for Australian naval projects, it also opens export opportunities by integrating REDARC into the Raytheon Anschütz international supply chain.

Raytheon Anschütz manager for offset and supply chain Oliver Welzel said, "Raytheon Anschütz is committed to maximising local content in its offers for future Australian naval projects and will invest to transfer advanced system integration capabilities to the REDARC workforce as part of its efforts to transfer technology to support Australian sovereign capabilities.

"We see a good fit between both our companies and, as always with our partners, we are looking for a long-term relationship which adds value beyond fulfilling a country-specific requirement for local content. We are sure that our new partnership with REDARC will add this value."

Established in 1979, REDARC is an Australian, privately-owned company successfully supplying patented solutions to the Australian and international heavy commercial and defence vehicle sectors.

Managing director Anthony Kittel said REDARC had established itself as a key SME in the Australian military vehicle and naval systems sector over the past five years.

"This latest announcement is a great testament of our design, manufacturing and assembly capabilities," Kittel said.

"It means we are well positioned to provide world-class innovation to help Raytheon Anschütz deliver Australian industry content."

Raytheon Anschütz GmbH, headquartered in Germany, is a global player in the naval navigation and C2 domains, delivering capabilities to the merchant fleet and navies around the globe.

In the naval domain, Raytheon Anschütz provides cost effective, custom solutions for a range of vessels from fast interceptors, minor war vessels and complex surface combatant to submarines.