

FORTNIGHTLY BULLETIN

12 February 2019

BULLETIN 26

Dear Scholars & Members

Welcome to the Fortnightly ILFSN Bulletin.

The ILFSN Bulletins are included on the ILF website.

<https://industryleaders.com.au/resources/ilf-scholars-network-bulletins/>

HEADLINES

Training Day 15 Feb – IMPROVED Who stole my MOJO with Gary Bertwistle, extra highly acclaimed topic added last Friday – 3 spots left – be quick – see below.

Cocktail Function 1 April – NEW Be informed, inspired and compare April fools day notes at Lot Fourteen, 6pm.

ILF Information Evening 7 May – RSVP 29 April.

Culture Day 24 May – RSVP 30 April.

Centre for Modern Ageing introduction session 28 Feb – if you sell products to older people this is worth considering.

Churchill Fellowships – applications open until 28 April.

Special CEO Institute group for ILF Scholars forming.

COMING EVENTS/DATES

FRIDAY 15 FEBRUARY 2019

ILFSN AFTERNOON TRAINING SESSION INVITATION

GARY BERTWISTLE – “WHO STOLE MY MOJO”

STOP PRESS – Also now covering how to achieve our goals. Setting goals is hard and is often a focus of training and workshops, but how much harder is it to meet goals and how rarely is this actually discussed. Gary presented this topic for the first time last week to great acclaim.

We have three vacancies for those who are quick to respond.

Friday 15 February 2019

Hosted by and held at William Buck

Level 6, 211 Victoria Square, Adelaide

12.30 to 6.00 (Includes lunch, afternoon tea and networking drinks at 5.00)



This presentation has been recommended by everyone Geoff has met who has seen Gary. This is like the heart starting morning coffee – except it lasts a whole year.

Testimonial by Shane Kelly (ILF2013) – dated 29 January 2019

"Gary Bertwistle is one of the most engaging and thought provoking speakers we've had at TEC. I believe he's been Speaker of the Year on a number of occasions. In his Podcast 'The Mojo Radio Show' Gary seeks out leaders and inspirers from around the globe and relates their stories to our situations. I thoroughly recommend any session where Gary is speaking and was quick to sign up for this one."

"Who Stole My Mojo?"

Many people feel flat, many businesses are lacking direction. Teams are finding it hard to get their momentum. In short.... we have lost our Mojo.

Based on Gary's best selling book Who Stole My Mojo?, this session is about introducing simple and easy to implement tips and tools for putting the spark back into your day. Be it a

team you lead, the company board you sit on, or your own individual business, Who Stole My Mojo? will not only help you get the most out of your day both in and out of the workplace, it will also give you the necessary zest and passion to drive you towards your aspirations and goals.

There is no doubt that the pace and degree of life is stealing our mojo. Business is under fire and companies are losing their mojo. This session helps explore how your thinking works to help you be your best and create great ideas. You will walk away with all you need to raise the bar, seize the day and put the mojo back in your day, your team and your company.

Who Stole My Mojo? will help you understand the secrets to leading, enhancing and holding on to your mojo. You will have your spark back and will know what you need to do to get the most out of your life and be firing on all cylinders again. And should you lose it again, you will know how to get it back! Learn how others keep their mojo in check, and how these tips can be applied to your own world and business.

**Bonus presentation – M&A update – half an hour with Adrian Chugg,
Corporate Advisory Director, William Buck.
Thinking about expansion through acquisition.
Wondering if someone might bid for your business in 2019.
This will provide a complete update on the possibilities.**

RSVP to Suzi suzi@industryleaders.com.au
3 spots left

MONDAY 1 APRIL 2019

ILFSN COCKTAIL FUNCTION

**Monday 1 April at 6pm
Lot Fourteen – Tour of this highly active hub available
Speaker Chief Entrepreneur – Jim Whalley**

Save the date- more to come

TUESDAY 7 MAY 2019

ILF INFORMATION EVENING INVITATION

Tuesday 7 May 2019
Industry Leaders Fund
Level 1, 45 Greenhill Road, Wayville
6.00 to 8.00pm (includes canapes & drinks)

MC – Kelly Baker (Edible Blooms)
Speakers – Ben Rowe (Brauer Natural Medicine) and Greg Lowe (Mumme Tools)

RSVP to Suzi suzi@industryleaders.com.au
By Monday 29 April 2019

FRIDAY 24 MAY 2019

ILFSN CULTURE DAY – INVITATION

Rerun by Popular Demand- Previous session booked out- RSVP ASAP

Friday 24 May 2019
Grant Thornton
Level 3, 170 Frome Street, Adelaide
12.30 to 6.30 (includes lunch, afternoon tea and networking drinks at 5.30)

Sponsored by:



Returning for a rerun after positive feedback from those who attended the first sold out session on 19 October 2018, and after numerous requests from Scholars who were unable to attend due to lack of space, lack of notice or other clashes. We are giving plenty of notice on this occasion.

Originally conceived due to popular demand in Scholar surveys and training day feedback.
Topics requested by Scholars:

- Building high performance teams
- Recruiting for a productive and positive work culture

- Identifying and building an effective workplace
- Staff incentive programs that reward the behaviours and outputs wanted
- General staff management skills
- Improving workplace culture
- Talent management
- Leading people
- Change management
- People management
- Leadership communication

These topics and more will be covered in the session from people who have done it all before.

Facilitator:

Christine Molitor, CEO of Scope Global. Previously Christine built businesses in leadership development, recruitment, corporate culture and strategy.

Scope Global is a specialist project management company delivering international development and education programs. With more than 25 years' experience in managing people-focused programs for a range of clients, Scope offers extensive international experience and unique program management expertise. Scope is headquartered in Adelaide and operates in more than 20 countries in the Asia-Pacific region.

Keynote speaker:

Jenny Harvey, Group General Manager Human Resources at Detmold Group. Jenny has worked with the business to oversee the alignment and improvement of the corporate culture to a position where the Group has just celebrated its third consecutive year recognised an Employer of Choice through the Australian Business awards. She holds a Masters in Clinical Psychology from Flinders University, and has worked in a variety of business sectors, including working independently as a clinical psychologist and organisational consultant. She is the best Human Resource practitioner that Geoff Vogt has met.

The Detmold Group is a leading manufacturer of paper and board based packaging products for a diverse range of customers. The company was established in 1948 and is still owned and managed by the Detmold family. It operates manufacturing plants in Australia, Indonesia, China, South Africa, Vietnam and the Philippines from which it services worldwide markets.

Panel Members

- **Gerry Doyle** (ILF 2016), CEO, Tonkin Consulting. Gerry took over as CEO at Tonkin in 2011 when performance was poor, and the business was declining. He first stabilised the business and in recent times it has grown rapidly. Building a positive culture was key to the turnaround. His ability to do so was enhanced by the IMD courses he attended with ILF support. This has been achieved while he struggled with depression, so his perspectives will be enlightening.

- **Eddie Lane** (ILF 2012), Eddie Lane (ILF 2012), Partner, Cold Logic Industrial Refrigeration. Eddie is the son of one of the founders of Cold Logic which after his father sold his shares, was struggling to grow. While forging a successful career in another business he was tapped on the shoulder to work at the business his father had helped begin. Since that time Cold Logic have built strong relationships with key clients in SA and interstate and growth has been stellar. The secret to success has centred around building key relationships, quality, leadership and the art of storytelling. Eddie has achieved this by building a strong outcome focused team driven by passion.
- **Kelly Jamieson**, Managing Director, Edible Blooms. Kelly has built from scratch the most successful on-line retail florist business in Australia as judged by Canstar. She is willing to do anything that she asks her staff do and more, including dressing as a strawberry to promote the business in the street in the very early days. This is a fast-moving disruptive business that requires to be constantly reinventing itself. Staff motivation and retention is key. Kelly recently opened her first outlet in the UK and has been located there for the past three months to grow their presence. During this time, she has worked remotely with her team in Australia and New Zealand to live their company values and continue to delight their customers.
- **Bruce Watson**, Bruce Watson, Chief Executive Workcover Queensland, former CEO of AusCoal Super, previously National Secretary of the CFMEU Mining and Energy Division. Bruce was originally an electrician in the mines and worked his way through the ranks of the union movement to head up one of the toughest unions in the country. He moved into the Industry Superannuation sector where the organisation he led produced top tier investment returns for members and was judged as being a Top 50 Best Place to Work in Australia for 7 seven years in a row. Bruce was awarded Executive of the Year in 2010.
- **Deb Dickson**, Head of Retail, Homestart Finance, former GM People and Strategy at Homestart. Deb has been with Homestart for ten years and is an experienced executive with a focus on culture and change management, customer fulfilment, business performance improvement and strategy development. Her qualifications include an MBA and a Master of Human Resource Management. During the ten years she has been at the heart of moving HomeStart from a public service mentality to commercially focused. As a success measure Homestart won the Human Synergistics Cultural Transformation Award in 2017 and in mid- September 2018, the Australian HR Awards Employer of Choice for 2018 (Public Sector and NFP).
- **Ben Smit**, CEO, Teamgage. Teamgage is a South Australian start-up success story founded by Ben and Noelle Smit. They provide culture improvement software to large organisations in Australia and abroad, including brands such as Microsoft, DXC, Santos and NEC. The company's success stems from their work to disrupt the traditional approach to culture and engagement programs with a more modern approach with a bias towards action, experimentation and iterative improvements.

Ben will provide insights into what he has seen work well in other organisations and how digital methodologies can be used to measure and improve culture.

- **Iain Kemp**, National Managing Partner Industry and Managing Partner South Australia, Grant Thornton. Iain leads a team who are helping Mid-Sized Business achieve their growth ambitions. He is an Audit & Assurance Partner, having worked in Johannesburg, Moscow and Sydney before relocating to Adelaide in 2015. Iain brings significant experience across a number of industries. His focus is on businesses looking to grow and is particularly interested in light and heavy manufacturing; energy & resources and tech companies. Iain led a complete overhaul of the culture of the Grant Thornton Adelaide team over the last two years, starting with a new flexible office design.

To reserve your place, RSVP to Suzi suzi@industryleaders.com.au by Tuesday 30 April 2019



Industry Introduction to the Global Centre for Modern Ageing and LifeLab @ Tonsley

There is a global megatrend to an ageing population, and many people now expect to lead longer healthier lives. Australia is no exception. With the number of people over 65 predicted to reach almost six million people by 2030, there is an increasing need to redefine middle age(s), and how to meet this growing market's wants and needs.

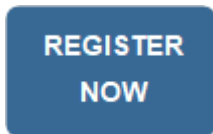
The Global Centre for Modern Ageing is hosting introduction sessions for businesses of all sizes who would like to understand more about modern ageing, and the commercial services the Global Centre for Modern Ageing, and its LifeLab@Tonsley, can offer to assist organisations develop better products and services for this growing sector.

The sessions will be hosted in our world class LifeLab where you will have the opportunity to see the technology and facilities, and meet some of the expert team that support our living lab.

Places are limited - register now!

Dates

Thursday 28 February, 10.00am - 11.00am



CONTINUING PROFESSIONAL DEVELOPMENT OPPORTUNITY- FUNDING SUPPORT

We have been advised the Churchill Trust was unable to award the Dr Susan V Nelle Fellowship “to investigate ways to advance our food and beverage industry” last year. We believe this is a great opportunity for the significant number of Scholars in the Food and Beverage Industry. Many other Churchill Fellowship grants are available and provide an excellent opportunity.

Churchill Fellowship applications are now open and will remain open until April 28th. There is a public information session in Adelaide at 5.30 Thursday 14th March. There are also in Mount Gambier Tuesday 5 March and Renmark Thursday 7 March. It can be helpful for aspiring applicants to attend a session. Please feel free to spread the word.

Read more at <https://www.churchilltrust.com.au/news/Advance-the-food-and-beverage-industry-in-South-Australia/>

Applications can be sent to www.churchillfellowships.com.au

SPECIAL ILF CEO INSTITUTE SCHOLAR GROUP FORMING

Lonely at the top?

Then it's time to join an exclusive group of your peers for support, networking and problem solving.

The **Industry Leaders Fund** in conjunction with **The CEO Institute** are offering Scholars membership to an exclusive syndicate of senior leaders and business owners who are also ILF Scholars.

The Group will commence by July 2019, subject to at least 8 expressions of interest being locked in by 30 April. Those who nominate early will, with mutual agreement, be entitled to attend another existing group, subject to compatibility and avoidance of conflicts of interest with other members of the interim group, until the ILF group launches. If the required numbers are reached early the group will launch earlier than July.

The group will be modelled on The CEO Institute syndicates that have been operating nationally for over 25 years and chaired by an experienced, high-profile, high achieving business person.

What do I get as a member of The CEO Institute?

- **Half-day boardroom meeting each month – “The Meeting of Minds”**
(breakfast at 7.30am and meeting concludes at midday).

This will be your exclusive peer network to discuss and workshop challenges you may be facing, facilitated by a highly experienced Chair to challenge, guide and offer advice. An opportunity to seek counsel and alternative views on issues you may be grappling with in a confidential and highly supportive environment.

Meetings will include expert guest speakers on relevant business topics and the challenges that senior executives frequently face.

Site visits – from time to time meetings will include site visits to other members’ businesses.

Profile of our Chairs can be found here: <https://www.ceoinstitute.com/about-us/our-chairmen/>

- **ILF Founding Members Offer – overnight retreat**
The first meeting for founding members of the Syndicate will include an overnight retreat to get to know fellow members and discuss how the syndicate will best suit your needs.

- **Invitation to The CEO Institute Networking Events**

Opportunity to meet with senior executives from other syndicates in an informal environment.

What do the members say?

'I have found the CEO institute an important place for me to reflect on my role and performance as a CEO amongst trusted peers.

The experienced leadership running the CEO program not only provide new knowledge from experts on relevant topics, but also facilitate a frank and fearless forum of industry peers in which to test ideas and remain accountable. This environment I believe makes better leaders and CEOs, I can highly recommend this program to CEO leaders who want to grow and be challenged.' **Mark Fusco, Managing Director – Advanced Focus**

Even with the amazing assistance I receive from the MOO Board, I have felt, from a personal level, that I needed an opportunity to further challenge my thoughts to enable me to improve my own skills to become a more effective leader.

Becoming a member of The CEO Institute was the opportunity I needed, and its values resonated very well with me. I've thoroughly enjoyed and benefitted from being part of our syndicate and have learnt an enormous amount and have most certainly grown. I'm pleased that I can meet with other like-minded business owners and leaders in an environment that is honest, supportive and can be, in a very positive way, challenging.

My experience has been that I genuinely learn something new at every meeting and thoroughly appreciate the support from fellow members. I've enjoyed being challenged on decisions that I have (or need) to make and appreciate the other members experienced comments and recommendations. It certainly has helped me make more informed decisions and be a better leader. I'm very grateful for the connections I've made and for the ongoing assistance I receive. **Mick Sanders (ILF 2018), Managing Director – MOO Premium Foods**

Fee structure: \$700 per month + GST.

Register your interest: Paul Preiss – Director S.A.

M: 0408 857 894 E: paulp@ceoinstitute.com

SCHOLARS IN THE MEDIA (Click on the link to read the article)

The following articles can also be seen on the ILF website.

Philmac, Mark Nykiel (ILF2016) announces increased production. Advertiser 9/02/19.

Read the article

Spendless Shoes, David Evans (ILF2017,) voted Employer of the year. Advertiser 8/02/19.

Read the article

Myriota, David Haley (ILF2018) announces seven new satellites to be launched in 2019. Advertiser 8/02/19.

Read the article

Sage Automation, Andrew Downs (ILF2013) and Adrian Fahey (ILF2016), in joint venture to provide hi-tech recycling terminals, to refund used can and bottle deposits. *Advertiser* 5/02/19.

[Read the article](#)

La Casa Del Formaggio, Claude Cicchiello (ILF2014) announces move to new food park at Edinburgh. *Australian Manufacturing Forum e-newsletter* 02/02/19.

[Read the article](#)

REDARC, Anthony Kittel (ILF2010), Ben Marsh (ILF2013) and Jo Hugman (ILF2014) sponsors TAFE SA solar challenge car for three more years. *Advertiser* 2/02/19.

[Read the article](#)

Myriota, David Haley (ILF2018), announces its first commercial product to monitor farm water tank levels via low orbit satellites. *The Lead* 1/02/19

[Read the article](#)

Codan, Peter Charlesworth (ILF 2013) and Jock Duncan (ILF2011), radios gain US Department of Defence Certification. *EIDA E-newsletter* 1/02/19

[Read the article](#)

Beach Energy, Carrie Trembath (ILF2017) and Glenn Toogood (ILF2018), announces another great result. *Advertiser* 1/02/19

[Read the article](#)

Korvest, Chris Hartwig (ILF2015), announces profit increase despite lower revenue. *Advertiser* 26/01/19

[Read the article](#)

The following Interviews can be seen on the ILF website, via this link

<https://industryleaders.com.au/tv-radio-interviews-with-scholars/>

Andrea Mead (ILF2014) Heatlie Engineering – Radio interview on ABC radio with Spence Denny re Hydrogen Power

Calvin Stead (ILF2018) Kelly Engineering – Calvin explains the benefits received through Kelly's participation in the 'Growing SA Companies Program' at the Australian Centre for Business Growth.

Please send us your news for inclusion in the bulletin – copies of news, articles published in papers or magazines or MP3 recording of live interviews preferred.

Kind regards

Suzi