

# SA software company wins \$30m Saudi deal

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ADELAIDE software company PowerHealth has won a \$30m contract to roll out its health-care technology across Saudi Arabia.



The company's patientlevel costing system, PowerPerformance Manager, will be implemented in 291 hospitals across the country.

It forms part of Saudi Vision 2030 – a plan to reduce the country's dependence on oil and improve its public services, including healthcare, education and infrastructure.

PowerHealth has made Saudi Arabia its Middle East head office following the contract win and will look to expand the use of its technology across the region.

The company's managing director Patrick Power said the contract highlighted the capacity of South Australian companies to deliver "world's best practice" and make it on a global

scale.

“This procurement process was incredibly thorough, and one of the best procurement processes we have ever participated in,” he said.

“It consisted of three stages over a number of years, which resulted in a clear definition of the requirements that vendors had to meet.

“I believe what differentiated us from our competitors was not only our expert team and market leading costing application but our demonstrated ability to deliver large scale national implementations around the world.”

The project will be delivered over 28 months and follows the recent completion of a \$44m project to roll out PowerHealth’s costing technology in Quebec, Canada. In May, the company completed the delivery of its costing platform across all acute, subacute, mental-health and primary-care patients in the state.

PowerHealth was established in 1995 and has since grown into a global healthcare software company offering products to improve efficiency and productivity in hospitals and other healthcare organisations.

It specialises in activitybased costing, hospital billing, DRG (diagnosis-related groups) grouping, budgeting and patient safety services.

PowerPerformance Manager is used across Australia, Canada, Asia, Middle East and Ireland, with the Saudi Arabia contract its 18th national or statewide deployment.

“We are celebrating PowerHealth’s 25th anniversary this year and to be awarded such a prestigious contract certainly is an honour and a privilege that helps mark this very special year,” Mr Power said.

In 2018, PowerHealth took out the South Australian Medium & Making Waves award in the Telstra Business Awards.