

# InDaily 24/04/23

## Briefcase: Business snippets from around SA

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### **AML3D Limited gains access sales in the United States defence sector**

South Australian large-scale 3D metal printing company AML3D Limited has signed an agreement with manufacturer reseller Phillips Corporation to sell their product in the United States.

Phillips will focus exclusively on selling AML3D's ARCEMY® systems to the United States Federal Government, including the US Navy, Airforce and Army.

ARCEMY® is a medium to large-scale metal 3D printer that combines welding science, robotics automation, materials engineering and proprietary software to produce parts by depositing molten wire layer by layer in a controlled manner.

The agreement will run for 18 months with an opportunity to renew after the initial term.

AML3D CEO Ryan Miller said Phillips' relationships as a long-standing and trusted supplier of manufacturing solutions will allow the company immediate access to the US defence sector.

"This is an incredible opportunity to expand our reach and sales presence through a dual-track strategy comprising our direct sales team and our partner Phillips' federal sales team," Miller said.

"Driving adoption of our ARCEMY® technology across the US Navy, Airforce, and Army is a key scale-up objective for AML3D."